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Contact Information:

Janet Roberts, Alan Herman & Assoc.  
949-443-1695  
Janet@GJRoberts.com

## **QUINTRON ENTERS 39<sup>TH</sup> YEAR OF OPERATION**

Santa Maria, CA – January 27, 2008, marks the completion of the 38<sup>th</sup> year of operation for Quintron Systems, Inc. ([www.quintron.com](http://www.quintron.com)), the recognized leader in advanced interoperable voice systems, and physical access control/intrusion detection systems. The Quintron name takes its meaning from the Latin term “quin-que” meaning five and the Greek suffix “tron” indicating instrument. The name is representative of the five initial founding shareholders of this high-technology company. As communications systems was the business objective of the new company, the word “Systems” also became an integral part of the company name.

Since its simplistic beginning on January 27, 1970, the company has been presented with unique challenges and opportunities. During its tenure, Quintron has had an outstanding cadre of fine employees and good customers, which are the linchpins of the company.

There have been exciting events in the 38 year history of the company. Over the years, Quintron’s services have ranged from providing critical communications support to NASA’s Apollo moon program to involvement with the commercial space programs at the California, Alaska, Florida, and Sea Launch Spaceports.

The company’s voice communications systems have supported the entire U.S. missile and space programs since 1970. In the early 1980s, the ground support communications systems for the west coast Space Shuttle program at SLC-6 Vandenberg Air Force Base in California were designed and built by Quintron.

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Today the company's DICES communications systems and AccessNsite security systems are providing mission critical support services throughout the U.S. and much of the world—from the state of Rhode Island to Hawaii and from Alaska to Puerto Rico, including Asia, Europe, the Middle East, and the South Pole.

When the company started, the year of 1970 was very different than the world today. There was a war raging in Southeast Asia. The government had just started the normalization of diplomatic relations with China. Millions of people launched Earth Day striving for a cleaner environment, which resulted in the creation of the Environmental Protection Agency and the Clean Air Act legislation.

The personal computer was yet to be announced. Voice communications technology was still in the analog domain. The Bell System was still a monopoly. The Dow Jones Industrial Average Index on January 27, 1970 closed at 763.99. Also back in the year of 1970, the Kansas City Chiefs defeated the Minnesota Vikings in Super Bowl IV, the explosion of an oxygen tank aboard Apollo 13 precluded its landing on the moon, Diane Crompton became the first woman jockey to ride in the Kentucky Derby, Jean Stafford won the Pulitzer Prize for Collected Stories, the N.Y. Knicks won the NBA title, the Baltimore Orioles won the World Series, the Occupational Safety and Health Act or OSHA became law, and the top films of 1970 were Patton, MASH and Woodstock.

More things happened in the decade of the 70s, the formative years of Quintron, to alter the way corporate America managed its affairs than perhaps in any period of United States history. It began with Earth Day and ended in International blackmail with the Iranian hostage situation, events which have forever changed the way business is done domestically and around the world.

Quintron has weathered the process of change and the upward and downward trends in business over the past 38 years. In the early 90s during the drawdowns of the military industrial complex, the company lost eighty percent of its business and 200 employees. At this juncture, the company was restructured, invested heavily in R&D, and surged ahead with the introduction of new technology systems offering higher reliability, less

intensive labor, and more competitive products. Today's enhanced technology systems offered by Quintron provide even further benefits to its customers through leading edge hardware and software solutions.

According to James McGlothlin, President and CEO of Quintron, the growth and vitality of Quintron has really just begun. NASA's mission to Mars and beyond and a variety of other commercial applications will present new opportunities and solutions for the DICES VoIP system provided by the company. The AccessNsite security access control system will also provide creative solutions in securing facilities on a global basis, providing further expansion and growth for the company. The company's new Integrated Systems Division provides customers with integrated system solutions on a turnkey basis. Quintron is headquartered in Santa Maria, California and has operating units in the central coast of California, southern California, Maryland, and Massachusetts. It has eighty employees.

For more information about Quintron solutions, call 805.928.4343 or go to [www.quintron.com](http://www.quintron.com).

### **About Quintron**

For over 38 years, Quintron has provided high technology and cost effective solutions to government and industry in support of mission critical communications and security requirements for command and control applications. No other company offers the depth of expertise found at Quintron in fault tolerant, interoperable communications, and security systems. In addition to providing advanced products and systems, Quintron's professional technical services capability provides a superior level of customer satisfaction. Quintron's engineering services provide off-the-shelf or customized engineering solutions to solve the toughest of challenges facing customers. Find out more about Quintron at [www.quintron.com](http://www.quintron.com) or by calling 805.928.4343.

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